



APPLICATION FOR OPEN DISTRIBUTOR ACCOUNT

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Company Information

APPLICANT COMPANY _____ SALES TAX EXEMPTION # _____
 ADDRESS _____ FEDERAL ID NUMBER _____
 _____ IS THIS A BRANCH OR HOME OFFICE _____
 CITY / STATE / ZIP _____ HOME OFFICE ADDRESS (IF DIFFERENT THAN LISTED): _____
 PHONE (AREA CODE) _____
 FAX (AREA CODE) _____
 FUTURE CORRESPONDENCE ATTN OF _____ DATE CO. BEGAN OPERATION _____
 INCORPORATED IN (LIST STATES) _____ YEAR INCORPORATED _____
 IF NOT A CORPORATION, GIVE TYPE OF ORGANIZATION _____
 NATURE OF BUSINESS OPERATIONS _____

CREDIT INFORMATION

RESPONSIBLE PARTIES (PRINCIPAL OWNER(S) AND/OR OFFICERS, PARTNERS)

NAME _____	NAME _____	NAME _____
TITLE _____	TITLE _____	TITLE _____
SOCIAL SECURITY NO. _____	SOCIAL SECURITY NO. _____	SOCIAL SECURITY NO. _____

LIST 3 TRADE REFERENCES NOT INCLUDING DUN & BRADSTREET

NAME _____	NAME _____	NAME _____
ADDRESS _____	ADDRESS _____	ADDRESS _____
PHONE _____	PHONE _____	PHONE _____

LIST BANK REFERENCES

NAME _____	NAME _____
ADDRESS _____	ADDRESS _____
PHONE _____	PHONE _____

IN CONSIDERATION OF THE MUTUAL AGREEMENT CONTAINED HEREIN, INDIAN HEAD AGREES TO DO THE FOLLOWING:

1. TO FURNISH THE DEALER WITH COMPLETE SALES INFORMATION, ORDER BLANKS, UP-TO-DATE INFORMATION ON CHANGES IN PRICE AND PRODUCTS.
2. TO ACCEPT ORDERS FROM THE DEALER FOR ALL PRODUCTS LISTED IN CURRENT CATALOGS AND ORDERED BY THE DEALER AT THE DEALER PRICES PREVAILING AT THE TIME OF THE ORDER.
3. INDIAN HEAD WILL PREPAY AND ADD ALL SHIPPING CHARGES.

THE DISTRIBUTOR AGREES:

1. TO ABIDE BY THE TERMS AND CONDITIONS AS LISTED UNDER DEALER INFORMATION.
2. TO ACCEPT AND DISPLAY THE DISTRIBUTORSHIP DISPLAY(S) AND PROMOTIONAL MATERIAL AS FURNISHED BY INDIAN HEAD.
3. THAT THE DISTRIBUTOR IS NOT AN AGENT OR EMPLOYEE OF INDIAN HEAD AND SHALL HAVE NO AUTHORITY TO BIND OR OBLIGATE INDIAN HEAD IN ANY WAY.
4. THAT INDIAN HEAD IS NOT TO BE HELD LIABLE FOR STATEMENTS, PROMISES, COMMITMENTS OR ACTIONS OF THE DEALER DURING THE PRESENTATION OR SALE OF PRODUCTS.
5. THAT THE DEALER SHALL BE LIABLE FOR ALL TAXES WHICH MAY BE LEVIED IN THE EVENT OF RESALE OF ANY OR ALL PRODUCTS PURCHASED FROM INDIAN HEAD.

ACCEPTED BY APPLICANT _____ TITLE _____ DATE _____